Paystand

Top 10 Questions to Ask in your Sage Intacct Payments Integration Demo

With 92.6% of businesses reporting late payments among B2B customers in the US alone, CFOs and Controllers need more than a financial ERP to reduce their DSO. A payments app integrated with your Sage Intacct instance is one of the easiest ways to automate your AR's payment process and improve your cash flow, but it can be challenging to decide on the best option, especially if you use Sage Intacct.

Since adding automation and modifying your AR payments process is a long-term commitment, it's critical to choose the best system for you and your team. This means getting all your questions answered during the live product demo.

1. How can I access AR automation features directly from Sage Intacct?
2. What is the integration process? How long will it take?
3. What does the customer side look like?
4. How does your system factor into audits and payment compliance?
5. How "real-time" is the system? How often will my data sync?
6. What happens if there is an error in receiving payments?
7. What happens if my customer doesn't have enough money in their bank account for a transfer?
8. How many of our users will be able to access your platform?
9. Are there any incompatibilities when we integrate with Sage Intacct?
10. How is our customer data kept secure?

ERP payments automation is the future of the business. Adding the right integration to your Sage Intacct ERP will allow your team to focus on higher-level tasks that can make an impact on your company instead of tracking invoices.

Want to know if our Sage Intacct integration is right for your team?
Book a 15-minute demo with our payments experts today.